

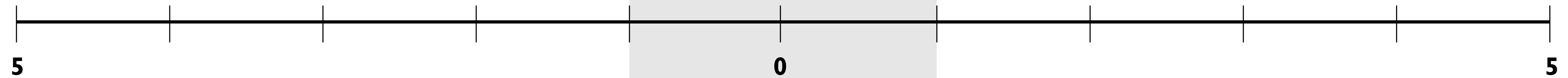
# MBTI® Step II

**EXTRAVERSION (E)**

**(I) INTROVERSION**

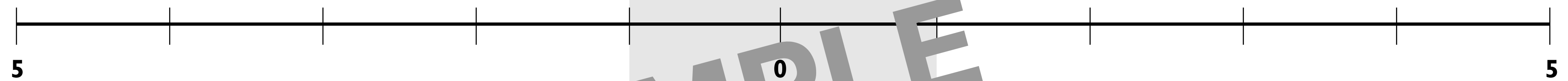
**Initiating**

**Receiving**



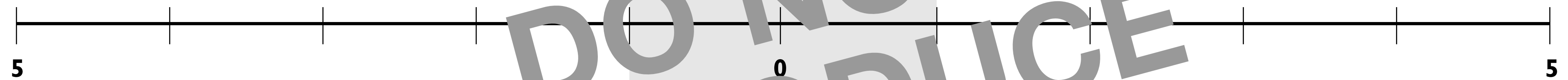
**Expressive**

**Contained**



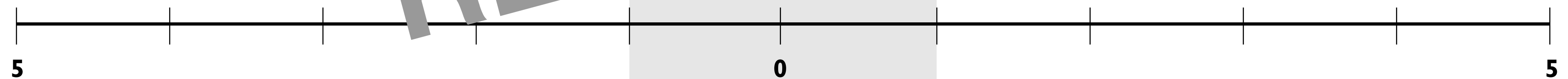
**Gregarious**

**Intimate**



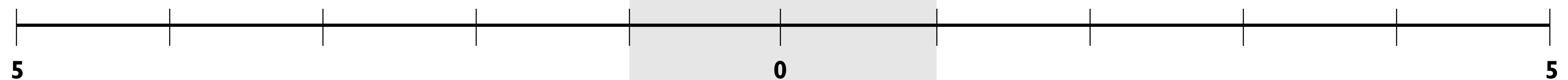
**Active**

**Reflective**



**Enthusiastic**

**Quiet**



**SAMPLE  
DO NOT  
REPRODUCE**

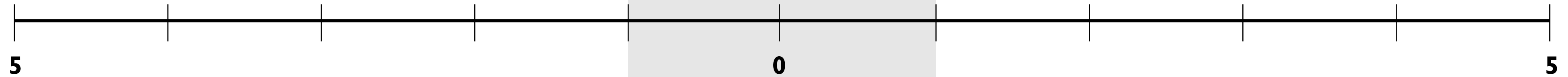
# MBTI® Step II

**SENSING (S)**

**(N) INTUITION**

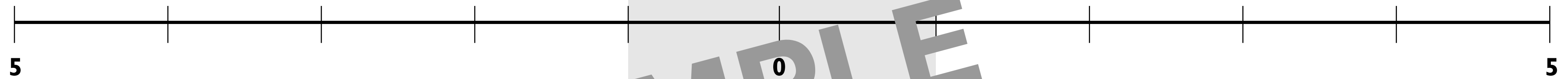
**Concrete**

**Abstract**



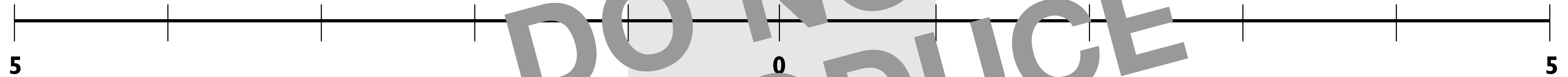
**Realistic**

**Imaginative**



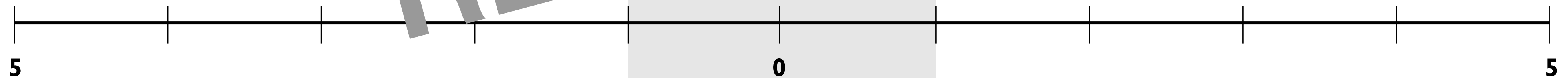
**Practical**

**Conceptual**



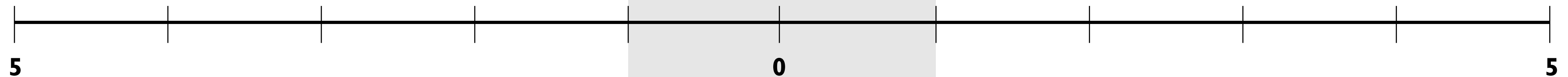
**Experiential**

**Theoretical**



**Traditional**

**Original**



**SAMPLE  
DO NOT  
REPRODUCE**

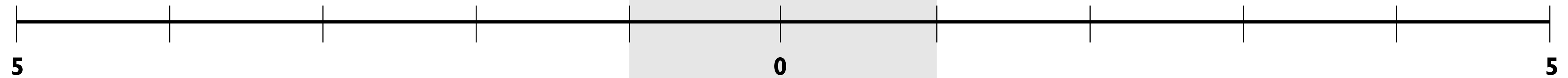
# MBTI® Step II

**THINKING (T)**

**(F) FEELING**

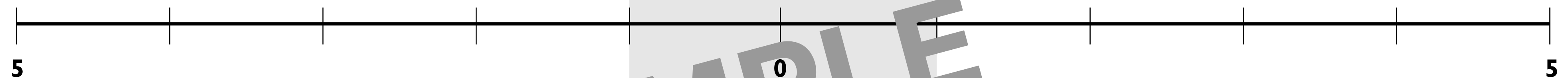
**Logical**

**Empathetic**



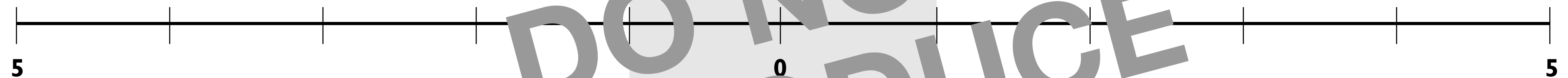
**Reasonable**

**Compassionate**



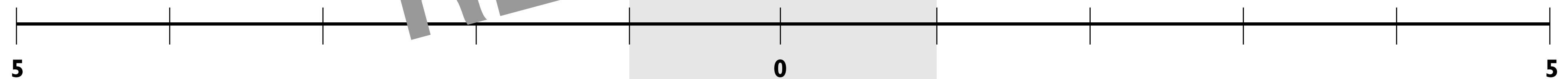
**Questioning**

**Accommodating**



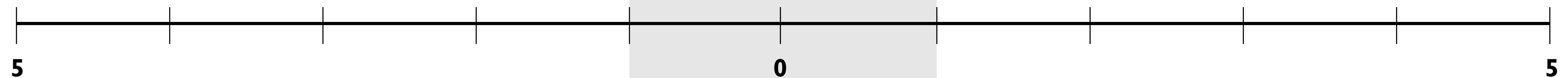
**Critical**

**Accepting**



**Tough**

**Tender**



SAMPLE  
DO NOT  
REPRODUCE

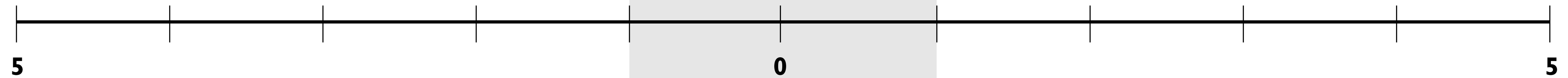
# MBTI® Step II

**JUDGING (J)**

**(P) PERCEIVING**

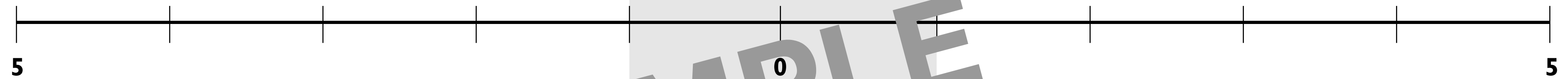
**Systematic**

**Casual**



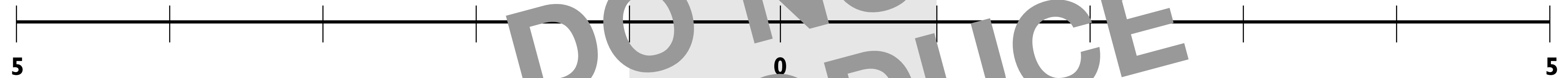
**Planful**

**Open-Ended**



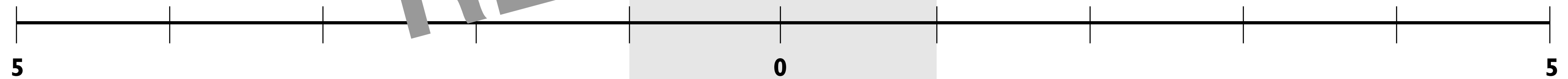
**Early Starting**

**Pressure-Prompted**



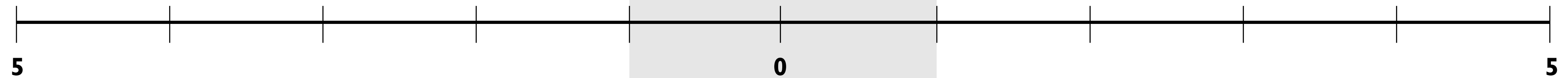
**Scheduled**

**Spontaneous**



**Methodical**

**Emergent**



**SAMPLE  
DO NOT  
REPRODUCE**